

# **Profit Tools®** **FOR TRUCKING**

*Flexible Software for Flexible Carriers*

## **Profit Tools releases enhanced fuel and profitability tools**

*New features allow for easier calculations of fuel surcharges and profitability.*

Profit Tools announces the release of a new advanced fuel surcharge control feature which gives users more control over the fuel surcharges that are automatically added to shipments based on the customer and the type of work being done.

The new AR crosscheck feature allows users to view outstanding invoices from within Profit Tools by importing data from QuickBooks. Users can view a summary list of all outstanding invoices for specific companies. This allows operations to check and discuss payment status with customers before taking additional work from them.

**Quote Builder** is a new function which allows users to negotiate shipment charges when a customer requests a quote. There are two different ways this can be done which both put the user in control (learn more at [Key Solutions](#))

You can also determine the shipment profitability by specifying a set profit margin you want to meet. The Quote Builder will calculate the net profit and determine if desired profit margins will be met with either a green check or red "x" appearing on the screen.

**The new** combined shipment profitability analysis tool is helpful for users who want to look at the total profitability of two or more shipments. Users can get the full profitability story of imports, exports, or any combination thereof in the Dynamic Dashboard or from within the order-entry window.

To learn more about these new features, be sure to check out the fuel and profitability section under [Key Solutions](#)