

Profit Tools[®] **FOR TRUCKING**

Flexible Software for Flexible Carriers

Profit Tools user group meeting gives customers the opportunity to share industry concerns, identify Profit Tools solutions

Profit Tools held a user group meeting in New Jersey where customers were able to address concerns with the current state of the transportation industry and get feedback and solutions from Profit Tools representatives.

One of the main concerns of customers in the industry right now is the rising costs of fuel. Profit Tools helps to address these concerns by providing software which makes it easier for companies to stay current with and collect on fuel charges. Profit Tools has also implemented a link that will allow users to check fuel prices nationally.

Customers also expressed concerns over load profitability due to fuel costs. They want to be able to check on the shipment profitability before taking on the risk of large fuel costs. Profit Tools is responding with a white board feature that checks quotes for profitability before they are offered to the customer. This will save companies from taking on loads that are not profitable and prevent them from losing money on the fuel costs.