

# **Profit Tools<sup>®</sup>** **FOR TRUCKING**

*Flexible Software for Flexible Carriers*

## **Profit Tools co-hosts ICANA small carrier conferences in L.A. and New Jersey**

Profit Tools recently co-hosted the [ICANA](#) small carriers conference in Los Angeles with [Zack Cooper & Associates](#) and Intermodal Insurance Company, and was also joined in New Jersey by [Charter Capital](#)

ICANA is an insurance company that provides owner/ operator member services targeting small carriers of fewer than 25 power units. This division is part of Zack Cooper & Associates Insurance Agency. The Intermodal Insurance Company is a risk retention group owned by the companies which it insures, putting trucking companies in a position where they have greater control over their insurance costs compared to rates they would receive from an independent provider. The conferences addressed issues of concern to small carriers including fuel and profitability, safety and compliance, cash flow, and affordable insurance options.